COMPANY PRESENTATION 2019

About us / service offering / facts

BEHÄLTER KG
BREMEN

OUR COMPANY

Excellence in STAINLESS STEEL since **1965**

Experience: more than 50 years

Since **our foundation** in 1965, we have continuously been striving to be the supplier of choice for **stainless steel tanks** both **"second hand"** as well as **made-to-measure**.

Inventory: >1.500 tanks on stock

With over 1.500 pressure, storage and mixing tanks, we have a uniquely vast stock available for our clients. We are reknown for **instant availability,** great focus on **customer care** and **quality "made in Germany"**.

Condition: second hand and new

Our offering includes both "second-hand" and brand new tanks & vessels. This allows us to offer our clients a **broad range of products, instantly availability,** at an **attractive value for money price point.**

Central warehouse: Bremen

On **over 15.000 sqm storage & warehouse area**, we centrally store most of our equipment at our headquarter in Bremen. We invite our customers to visit us anytime!

Made to measure: short delivery times

Customer-centric made-to-measure tank projects **up to 100.000 liter** volume can be realized in as little as **8 weeks production time,** including the design and construction of agitators, if needed.

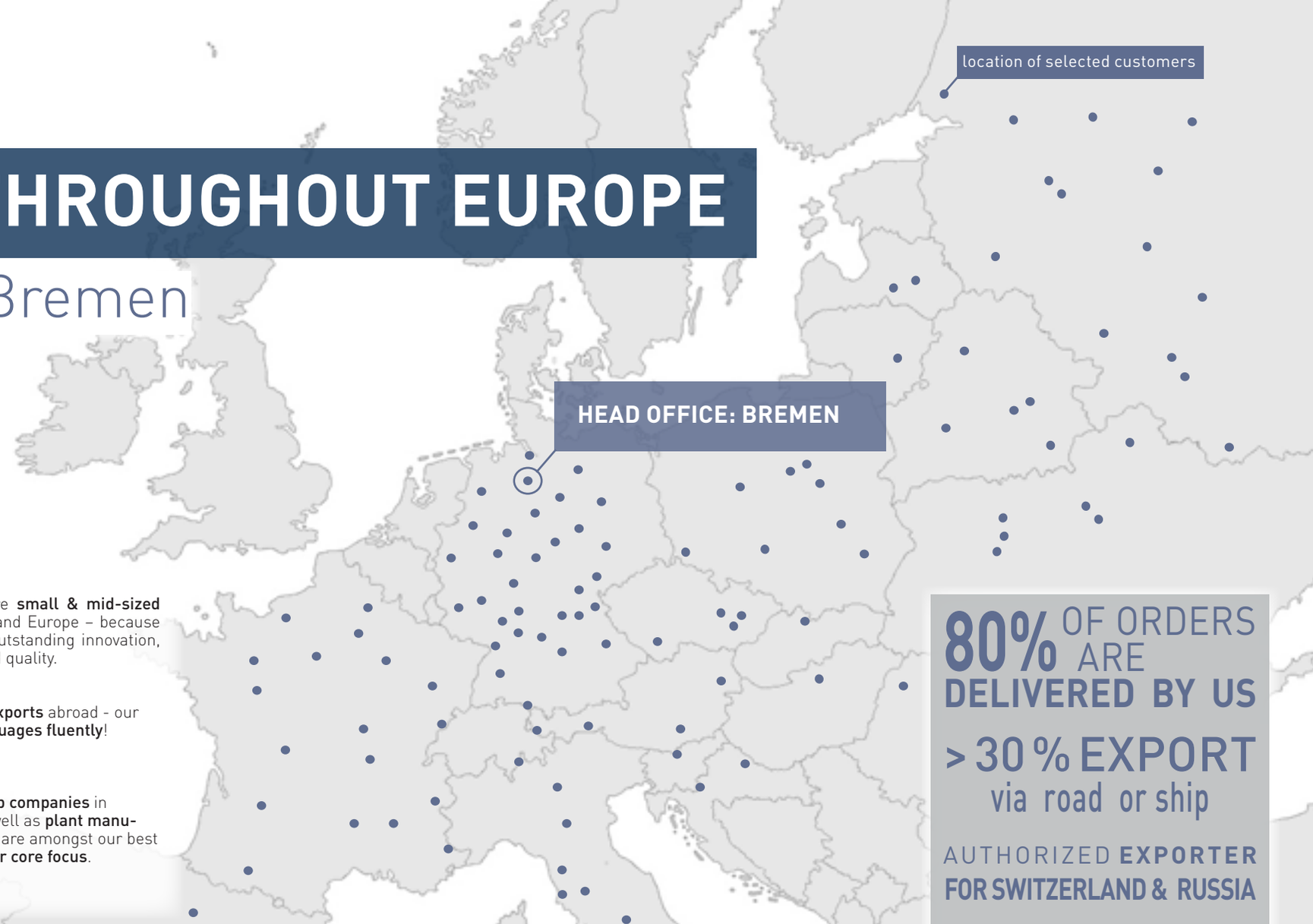
Customer care: our priority

With an average of **>10 years of company affiliation,** each and everyone in our team is an expert in its field and ready to assist you in the planning & realization of your projects. In order to preserve our extensive experience, we have been certified in 2015 according to the **Fraunhofer-method "knowledge balance".**

>1500
STAINLESS STEEL
TANKS
&VESSELS
USED & BRAND NEW
AVAILABLE FROM STOCK
EUROPEWIDE
ACTIV SINCE 1965
8 SHORT DELIVERY TIME:
WEEKS

ACTIVE THROUGHOUT EUROPE

At home in Bremen



- Our main client base are **small & mid-sized businesses** in Germany and Europe – because we are well known for outstanding innovation, longterm authenticity and quality.
- **30% of our projects are exports** abroad - our sales team speaks **5 languages fluently**!
- A **broad range of blue chip companies** in Germany and abroad, as well as **plant manufacturers** and **universities** are amongst our best customers **reliability is our core focus**.

80% OF ORDERS ARE **DELIVERED BY US**

> 30 % EXPORT via road or ship

AUTHORIZED **EXPORTER FOR SWITZERLAND & RUSSIA**

5 WE SPEAK **LANGUAGES**

Selected clients:

Food industry: Barilla, frankonia CHOCOLAT, M·E·G

Chemical industry: Henkel, BAYER, DOW, CLARIANT, 3D SYSTEMS

Pharmaceutical industry: MSD, KD Pharma Group, FRESENIUS KABI, Beiersdorf

Special projects: Fraunhofer, Deutsches Museum, DIL

LARGE INVENTORY

Unique inventory: >**1.500 stainless steel tanks** immediately available

Overview of our stock

Apart from **our decade-long experience in manufacturing tanks** according to customer requirements, we also **store in Bremen on over 15.000 sqm a large set of used and new tanks and agitators.** These are directly available from stock and at an **excellent value for money proposition.**

Every second hand tank is carefully inspected by us once it reaches our warehouse. The material analysis via our **mobile x-ray spectrometer** as well as the **wall thickness measurements with ultrasound** are importent purchase decision parameters for our clients. We also offer **copies** of the original documentation **up to DIN A0**, where available.

In our stock we keep tanks & vessels in **used condition from 10 to 100.000 liter.** This is complemented by a variety of **new tanks & vessels from 300-30.000 liter**, which are also always readily available.

Although most information are accessible online, we kindly invite all our clients to arrange a **visit in Bremen** to inspect our products and convince yourself of their quality.

Procedure for a sale from stock

1 **You contact us**
vie E-Mail: **mail@behaelter-kg.de** or telephone: **0049 421 34 85 10**

2 **You will receive a detailed offer**
Within 24 hours we will send you an **offer via E-Mail**. We will also be pleased to provide you with the copies of documentation, further pictures or **transport charges in advance.**

3 **We will process your order**
Once all open issues have been resolved and the order is confirmed, our tanks will be ready for despatch upon 24 hours.

#CENTRAL WAREHOUSE BREMEN

- 15.000 sqm storage area, thereof 2.000 roofed, 3 halls / factory
- 120 meter high-load racking, hydraulic lifting platform
- stationary, flexible and suspension crane
- 13 to, 4,5 to and 2 to forklift

#QUALITY ASSURANCE

- ultrasound wall thickness measurement device
- mobile X-ray spectrometer
- endoscope-camera

We deliver from stock:

- ✓ > 1.500 tanks on stock
- ✓ brand new tanks from 500 to 30.000 liter
- ✓ storage-/mixing tanks
- ✓ heatable- / coolable tanks
- ✓ process-/ pressure tanks
- ✓ new and used tanks
- ✓ mixing tanks
- ✓ heat / coolable tanks
- ✓ process- / pressure tanks

MADE-TO-MEASURE

Short delivery times and attractive pricing

50 Years **experience** in construction of tanks

Our service offering starts with a **detailled product consultation** – let us **solve your problem together!** As every project is unique, we will need 1-5 working days to provide you with a customized offer.

After further technical clarification and your order confirmation, we take care of your project holistically - we try to **provide you with all complementary services!** Hence we can help you with assembly services or statical calculations. After **approval of the technical drawing,** we directly start with the production of your tank - once finished, you are invited to visit us for an **acceptance audit.**

Of course we can take care of the delivery to your production site, also via special transport or boat. In parallel you receive the technical documentation and certificates, only thereafter our joint project ends.

Let us be your **all-in-one service provider** - so that you can focus on all other business procedures.

Typical procedure of a customized project

1. **You contact us**
   vie E-Mail: **mail@behaelter-kg.de** or telephone: **0049 421 34 85 10**

2. **You will receive a detailed offer**
   Within 24 hours we will contact you for further details. If helpful, we provide you with a **detailled product consultation.** Within **max 5 working days** we will have your **customized offer** ready for you.

3. **We will process your order**
   When the order has been received we create the **technical design** describing all the relevant elements. If this drawing is accepted and a binding contract agreed upon, we start manufacturing the ordered model of your tank.

4. **We deliver all of our products free of charge**
   Typically **already within 8 weeks** after order receipt, your tanks are ready for delivery, Europe-wide.

#BRAND NEW TANKS IN STAINLESS & NORMAL STEEL

- Short delivery time: **8 weeks**
- 2018: **>70 made-to-measure projects**
- Personalized product consultation **within 24h**
- **All-in-one:** we offer incl. agitation, electronic components and platforms
- **>50 years experience** in construction of tanks
- We offer our products **including delivery charges**

We are:
- ✓ proven partner of end users and plant manufacturers across all industries
- ✓ competitive in pricing & quality
- ✓ >70 customized projects per year
- ✓ reknown internationally for our new and used tanks

We offer:
- ✓ product consultation free of charge
- ✓ made-to-measure tanks and special constructions
- ✓ Made to measure agitators with process warranty
- ✓ Trade-in of your used surplus equipment
- ✓ short delivery times

We guarantee: Certification according to:
- ✓ pressure equipment directive 2014/68/EU
- ✓ WHG, SVTI
- ✓ AD2000/HP0 and ATEX directive
- ✓ EN1090 & EN 13445

PURCHASE OF SURPLUS

We buy used tanks, production facilities and plants

Experts in second-hand surplus acquisition

Disposal

Are you a seller of **used stainless steel tanks** or a complete production facility? We would be pleased to hear from you!

Purchase spectrum

- Single tanks & complete plants
- Sector: chemistry, pharmazy & food
- **Stainless steel** only, in exceptional cases also **standard steel** and **enamel**

Handling

- **Sale significantly above the scrap value**
- Second usage in the best interest of our environment
- Our used tanks payments are made **100% prior to the pickup**

Typical procedures of a tank purchase

1 You contact us

vie E-Mail: **mail@behaelter-kg.de** or telephone: **0049 421 34 85 10**
Please provide us with as much information as available (name plate, internal and external optical condition, technical documentation and last operational usage).

2 We give your a first feedback

Within 24 hours we will contact you for further details.

3 You will receive a detailed offer

When all questions have been answered, we will provide you with an **attractive purchase offer**. For large projects we typically try to visit your site on short notice upfront.

#REFERENCES 2018 - 2019

- Dismantling and sale of a complete **bioethanol plant** with 1,5 mio liter tank volume
- complete sale & disassembly of a **distillation plant with 100.000 m³/ year** (original price €33 mio.)
- purchase of **colour & coatings manufacturing site** with 40 agitator vessels
- purchase of **60 stainless steel tanks of an ice cream factory**

Julian Beckh, Managing Director

Silvio Marenna

Daniela Janßen

Jens Berg

Petra Föst

Carsten Seebeck

Petra Klahn, Authorized officer

Eric Janssen

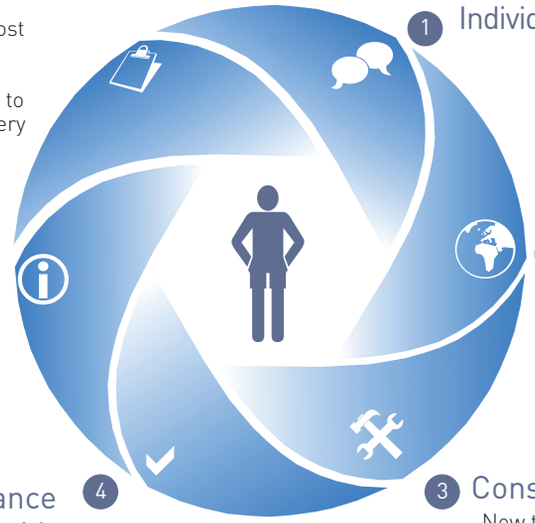
Leszek Kaszubski

Lisa Maier

Reliable thanks to long-standing company affiliation

Everything revolves around you:

Longterm partnerships with our customers are the most important - we are in line with this principle **since 50 years**. The projects therefore treated with the greatest care. We offer you any type of support needed, in order to ensure that the entire project runs smoothly until the very end.



1 Individual consultation, requirement analysis

Our sales team is available for you daily, to discuss your tank & agitator project. **Via telephone or via personal visit in Bremen at at your site.**

2 Delivery schedule

Your project is very urgent? Our used tanks from stock can be **despatched within 24 hours**. New tanks can be realized in as little as 8 weeks.

3 Construction

New tanks are carefully planned by the help of **modern software tools**, in order to be compliant with applicable regulations. That way, we can guarantee that our **quality standards are continuously met,** from the idea to the realisation.

4 Quality assurance

Used tanks are verified by **detailed analysis of materials and wall thickness inspection.** Before delivery, also all our tanks are subject to strict quality control.

5 Services

We will offer you many additional services and particularly attractive **large-scale transportation, installation on site or calculation of statical details**. Please feel free to contact us!

#100% RELIABLE

- reliable partner in the tank and vessel industry though **technical know-how** and **experience**
- long-term oriented, though a **generation shift in 2017**
- **dynamic workflows**, though short administrative procedures and flat hierarchies
- **quality-conscious** by a **well-rehearsed team** and over **50 years of company history**

OUR RANGE OF PRODUCTS

Tanks & agitators

Our tank and vessel range - Brand new and Used

Agitation vessels
ATEX-prof tanks

Batching vessels
Basic material tanks
Bio fermenters and cell fermenters
Brewing warm and cold water tanks
Butter melting vessels
Buffer and storage tanks

CIP vessels
CIP columns
Cold and ice water storage tanks
Columns
Concentration storage tanks
Culture tanks
Cylindro-conical storage/tanks
Cream tanks

Dissolving vessels
Double-deck tanks

Fat and oil fermenters
Filling tanks
Filter vessels
Filter column casings
Filtration vessels
Flat-bottom tanks
Fluid sugar storage tanks
Fermentation tanks

Heat exchangers
Hot water storage tanks
Hygienisation vessels

Lactic acid propagators
Low-fat milk tanks

Mash fermentation tanks
Mash storage vessels
Mash tanks
Melting vessels
Mixing tanks
Mixing and agitation vessels for white and brown chocolate
Mixing vessels
Mobile vessels
Multichamber tanks

Permeate tanks
Pressure vessels
Process and reaction vessels
Pressure tanks
Permeate tanks
Process and storage tanks for yoghurt
Pure water storage vessels

Raw milk tanks
Reactors

Sterile tanks
Storage tanks
Storage vessels
Sparkling wine pressure tanks
Silo storage tanks
Sugar dissolvers
Syrup tanks

Tartar stabilisation tanks
Tanks according to Water Resources Acts (to HBV and LAU)
Tanks with heat/-cooling insulation

Vacuum vessels
Vessels with insulation in different variants
Vessels with cooling/heating equipment in different variants
Vessels for granulating liquids

Whey tanks
WFI storage vessels

Yeast storage tanks
Yeast propagators

Our agitator range - Brand new made-to-measure

Anchor mixers
ATEX-proof agitators

Bar agitators
Blade agitators

Coaxial agitators
Cross-arm stirrers
Cup-stirrers

Dissolver agigators
Dissolver discs

Folding-stirrer-agitators
Folding propellers
Frame-agitators

IBC-agitators / mixers
IBC standmixers
Impsellers
Industry-agitators
Intermig-mixers

Jetstream mixers

Large agitators

Magnetic agitators
Mechanical seals

Propeller agitators

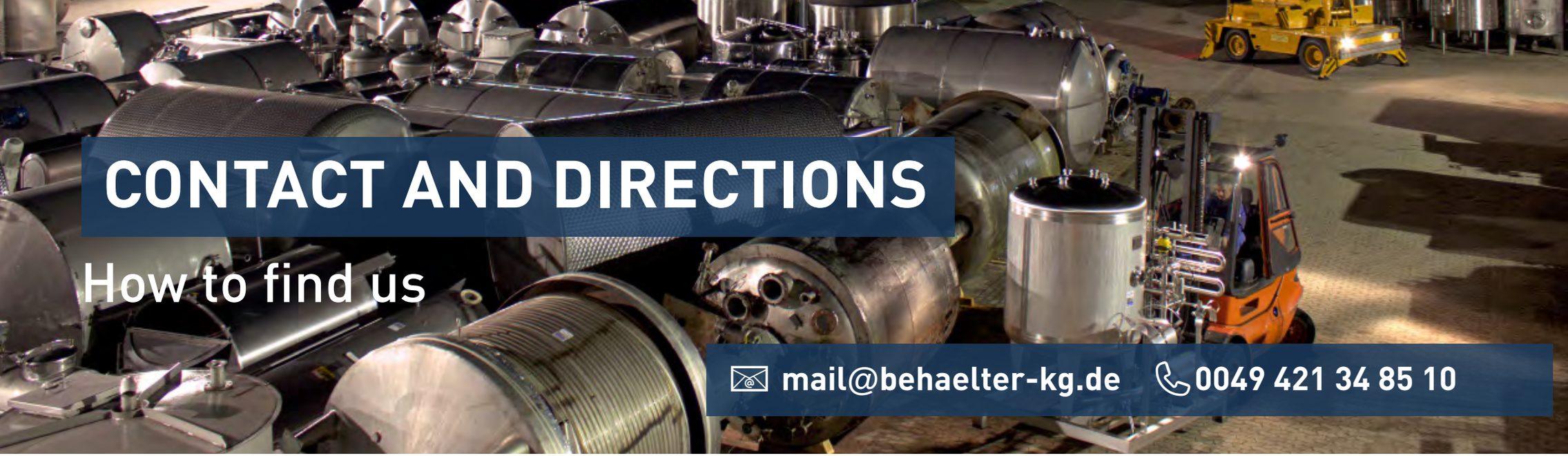
QVF agitators

Ringpropellers

Stirrer agitators
Stirring-, and mixing agitators
Side-shedding agitators

Teflon stripers
Trapeze agitators

Viskopropellers

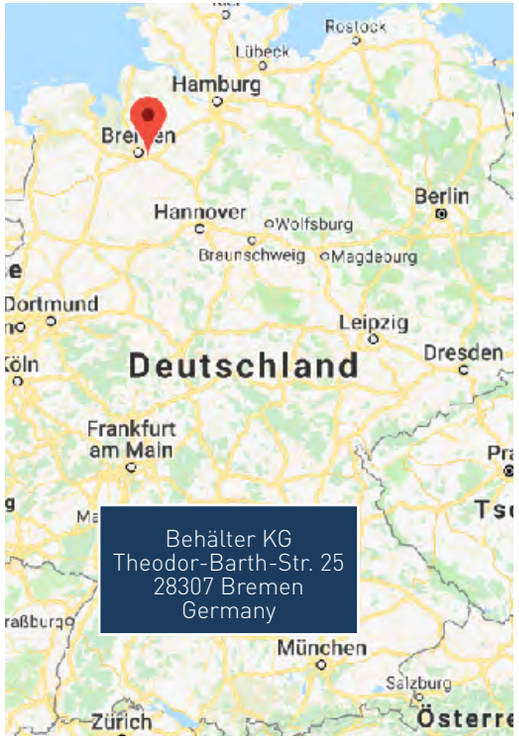


CONTACT AND DIRECTIONS

How to find us

mail@behaelter-kg.de 0049 421 34 85 10

We are looking forward to your visit!
Please make an appointment with us, so we can plan ahead.



Arrival by car:

From the direction Hamburg

- A1 Departure Mahndorf / Uphusen
- Right Richtung Zentrum
- Turn right, towards the inner city
- 1. traffic light rechts Malthusstr. (industrial district)
- At the end (250 m) right into Theodor-Barth-Street 25

From the direction Hannover

- A 27 up to "Bremer Kreuz"
- Onto A1, direction Osnabrück
- A1 Departure Mahndorf / Uphusen
- Turn right, towards the inner city
- 1. traffic light right Thalenhorststr. (direction Weserpark)
- 1. traffic light right Malthusstr. (industrial district)
- At the end (250 m) right into Theodor-Barth-Street 25

From the direction Dortmund / Osnabrück

- A1 Departure Mahndorf / Uphusen
- Turn right, towards the inner city
- 2. traffic light right Thalenhorststr. (direction Weserpark)
- 1. traffic light right Malthusstr. (industrial district)
- At the end (250 m) right into Theodor-Barth-Street 25

Feel free to reach out to the Behälter KG team anytime:

Managing Director:

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Sales Manager / Brand New:

Silvio Marenna
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E-Mail: s.marenna@behaelter-kg.de

Sales Manager / Used:

Petra Klahn
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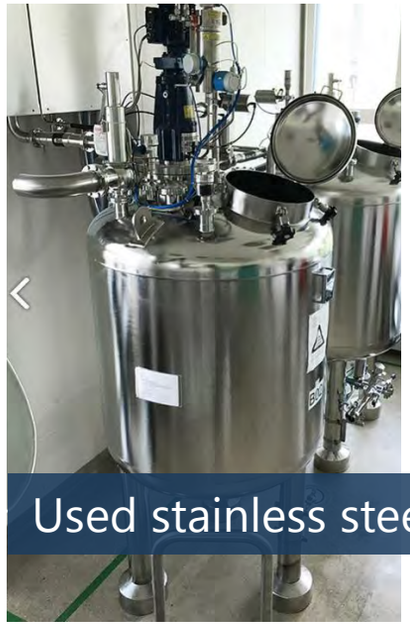
Impressions 2017-2019

Custom-made stainless steel tank production



Used stainless steel tank projects

INFOPOST

ALLEMAGNE Port payé

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„Excellence in stainless steel since 1965“